sage X3



THE END OF ERP

Growth is great, but sometimes it comes at a cost. With so much effort expended on securing greater and greater market share, businesses often lose sight of the impact growth is having behind the scenes.

## 1. Keeping up:

Your competitors are pulling ahead of you. You're wrestling with your own growth and complexity, and they're stealing your customers from under your nose. You need to stay in control.

## 2. Lost in the fog:

You've hit the point where everything is becoming overlycomplicated. Different business units are using different systems, creating confusion and a lack of direction.

#### 3. Mass and drag:

Growth is great, but you're quickly becoming too large for systems that were designed for a much smaller, more localised company. Because technology is slowing everyone down, you know you're not getting the most out of your workforce.

#### 4. Yearning for more:

You've got big ambitions to expand overseas, but you're held back by dated technology. You're not making the most of your assets, but integrating and implementing ERP globally for your business seems like it's going to be costly. You know your business can be so much more.

Unfortunately for you Enterprise Resource Planning, or ERP as it's known, has a reputation for being cumbersome, confusing and disappointing. For many it stands for Expense, Regret, Pain.

According to Gartner, 75% of ERP projects are not implemented on time and customers only use 10% of the functionality. Is it any wonder businesses struggle?

# When it comes to managing your operations, you need:

- **Effectiveness:** a simple but powerful way to manage financials and operations.
- **Speed:** end-to-end process integration, immediately, anywhere, anytime.
- Simplicity: fast adoption, intuitive UI, deployment options, easy to manage.
- Flexibility: adaptable to changing requirements, easy access to new applications, ready to increase capacity, scale and expand to new markets/geographies.

## Why? Because your success depends on it...

Companies **with more usable data** experience a **10%** increase in efficiency.

Companies with better intelligence are **four times more likely to optimise** their inventory levels, and **2.2%** more profitable.

Stats taken from Impact of data effectiveness on business outcomes at midsize businesses in North America and Europe – IDG Global Research 2014, commissioned by Sage.

In a digital world business success is defined by agility and speed. Legacy ERP tools have been stopping your business from achieving its full potential.

Companies with mobile access to data sell **5%** more new products – including **3% more to new customers.** 

According to Gartner **nearly half of businesses (48%)** admit they find the range of ERP solutions confusing.

Sage X3 cloud provides FASTER, mobile access to applications, a SIMPLE browser interface, and FLEXIBLE, pain-free implementations that happen on time, every time.

#### Accelerate core business processes

Integrates business processes – from purchasing to manufacturing, inventory, sales, customer service and financial management – within one cohesive software design.

## **Deliver business intelligence**

Produces real-time analytics and greater insights into costs and operational performance across the organization.

## Highly configurable

Delivers simple to manage and highly intuitive workflows that can be customized to meet unique business requirements.

#### **Integrated with Microsoft Office**

Easily exports and manipulates data, inserts charts and graphs, and synchronizes data in Microsoft Office.

## **Extension of capabilities**

Integrates with a wide choice of specialty applications by Sage and certified partners for CRM, payments, HR management, business intelligence, and much more.

#### Versatile cloud solution

Operates as a dependable cloud service by Sage, or as a private cloud, either by a partner or hosted internally.

#### Foster collaboration

Connects employees, partners, suppliers, and customers to a common data source, streamlining business workflows and improving communication.

#### Access from mobile devices

Provides convenient access to critical data on mobile devices to check inventory, take customer orders, approve purchases, and view KPIs.

### Role-based workspace

Personalizes screens to improve access to critical data and daily tasks through visual process maps.

## Specialized for your industry

Built-in functionality that's ready for use in industries within distribution, manufacturing and services.

## **Expansion to new markets**

Supports domestic and international growth with a flexible data model that offers multi-site, multi-currency, multi-language and multi-legislation capabilities.

