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Sage X3 for  
Engineering



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# sage X3 for Engineering

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Adopt a faster, simpler, more flexible solution with full business management and HRM capabilities. With Sage X3, you are choosing the next generation of business management solutions for the engineering sector to cope with ever increasing demand for cost control, project management and accurate budgeting. Sage X3 will help you stay agile and meet whatever demands come your way.

Sage X3 runs your business faster than ever before, with a cohesive, enterprise-class solution to manage all of your core business processes—from financials, purchasing, budget and cost management right through to a full project costing and project management environment. It also accelerates collaboration and reporting, and delivers real-time insight into all costs and operational performance. Sage X3 is ready for you. Built-in functionality for best practice financial management combined with the ability to accommodate any of your unique rules and processes. It's also easily scalable—so you'll never run out of capacity again—and quickly adapts to your changing needs, driving efficiency and helping you manage costs and to make sure projects are delivered on time and on budget.



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# Running your business does not have to be complicated

## Get more done, faster.

Increase user productivity and accelerate adoption with an intuitive web user interface that users can easily personalize to work the way they do, driving efficiency and eliminating administrative overheads.

## Go where your business takes you.

Access your data on mobile devices, check your budgets, manage costs, approve purchases and view key performance indicators on the go on any device. Sage X3 includes a complete mobile framework to deploy specific applications to your workforce and stakeholders as you need them.

## Take back control over your processes.

Eliminate inefficiencies, ensure compliance and streamline operations with end-to-end integration of your business processes to control costs and improve profits and controls.

## Get the insight you need, when you need it.

Evaluate risks and monitor performance in real-time with user dashboards, self-service business intelligence and reporting tools delivered on premise, on mobile or in the cloud.

## Gain agility and focus on your business.

Take advantage of enterprise-class business management functionality, security and scalability at a fraction of the cost and complexity of typical business management solutions. Simplify IT management and free up resources to focus on more important projects. Embrace the power of Sage X3 to easily manage unpredictable new requirements and manage change whilst delivering the desired level of transparency and accountability.

## One system, anywhere at anytime.

Reduce costs by implementing a single system for your engineering needs. Replace legacy systems that inhibit performance through duplicate processing, weak integrations and an over-reliance on spreadsheets to make decisions.

## Integration made easy.

Over time, many engineering organizations have invested heavily in specific best-of-breed software solutions that are still required or that are needed as part of the transition phase to a new business management solution. Sage X3 delivers many integration possibilities, whether batch or real-time using web services or java based technology. Interfaces that may be required include connectors to project management or estimating tools as well as other operational systems such as procurement portals, existing payroll and HR solutions or custom applications to manage other lines of business needs.

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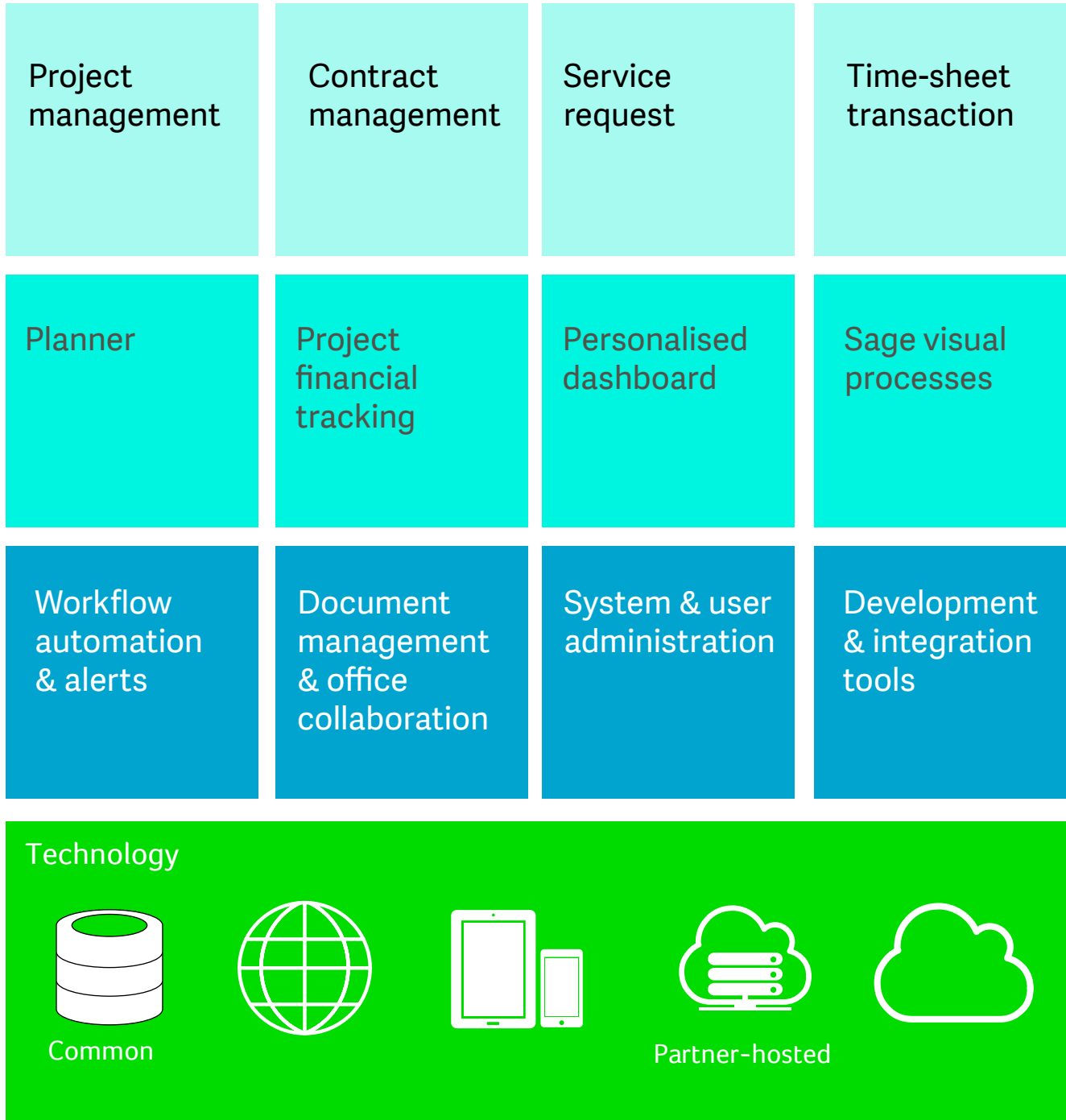
# Key features that drive the success in this environment

- Core financials with dimensional cost centre analysis to track and manage impact of initiatives.
- Visual key performance indicators per role.
- Bank and Cash management with full cash flow visibility.
- Financial reporting with full roll-ups and consolidations.
- Cost and analytical accounting with internal requisitions and cost/budget transfers.
- Procurement including RFP management.
- Budget commitments and planning with automated alerts and approvals.
- Financial and operation asset management.
- Project costing and management.
- Integrated HRM and localized payroll.
- Employee self service.
- Projects and contracts.
- Customer service management with call centre support.
- Customer self service.
- Real time reporting and analytics.
- Role based workspace.
- Embedded workflow automation and alerts.
- Full audit capabilities.
- Microsoft office integration.
- Customization, integration and development platform.
- Supports Oracle and Microsoft SQL.
- Mobile Apps.



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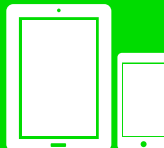
# Sage X3 core business management capabilities and technology



## Technology



Common



Partner-hosted



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# Sage X3 can scale to thousands of users and seamlessly integrate to external systems

There is an absolute need to review systems now with the engineering industry being key to growth in the African market. This and other pressures lead to potential inefficiencies at a time when customer's budgets are unlikely to grow considerably, so costs must be better managed and greater value delivered. Now is the time to review the technologies available to take back control and deliver exceptional performance regardless of the challenges.

Sage X3 is built to deliver both front and back office operations, running entirely in the browser and across any device. Sage X3 can scale to thousands of users and seamlessly integrate to external systems. Sage X3 is the natural choice to deliver an end to end engineering solution using pre-defined business rules and processes together with an exceptional user experience that leads the market.

The fundamentals of engineering have not changed – what's needed is a change at operational level that embraces the digital era. This presents a challenge to an industry that has been moulded using cultural and traditional business models over many decades. Now is the time to show how the engineering industry can indeed deliver in all kinds of economic climates, for many years to come.







## About Sage

Sage energizes the success of businesses and their communities around the world through the use of smart technology and the imagination of our people. Sage has reimagined business and brings energy, experience and technology to inspire our customers to fulfil their dreams. We work with a thriving community of entrepreneurs, business owners, tradespeople, accountants, partners and developers who drive the global economy. Sage is a FTSE 100 company with 14,000 employees in 24 countries. For more information, visit [www.sage.com](http://www.sage.com).

## Sage X3

Sage X3 is Sage Group's global ERP solution for mid-sized companies and subsidiaries of large groups with international demands. For over 10 years Sage X3 has been a proven and comprehensive ERP solution addressing mid-market companies' specific requirements and challenges in industries from manufacturing and services, to distribution and many more. 5,100 customers in 100+ countries worldwide have chosen Sage X3 because helps companies grow forward with faster, simpler and flexible ERP. For further information, please visit: [www.sagex3.com](http://www.sagex3.com)

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