





CONTACT US

- Contact a Partner Expert
- Email Oracle Exastack

WHY GET READY?

- High visibility with customers and Oracle Field Sales Organization through events training, newsletters, and other marketing activities.
- Formal recognition from Oracle and brand awareness for applications with product relevant logos.
- Each Oracle Exastack
 Ready, in addition to one
 Exastack Optimized status,
 counts toward attaining
 Platinum level OPN
 membership.



Oracle Exastack Ready

The Oracle Exastack Ready program is dedicated to helping Independent Software Vendors (ISVs) and other Oracle PartnerNetwork (OPN) members run their solutions with the Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud, Oracle Exalytics In-Memory Machine, Oracle SuperCluster, Oracle Database Appliance, Oracle Big Data Appliance, and Oracle Private Cloud Appliance. These products provide partners with a lower cost and high-performance infrastructure for database and application workloads across on-premise and cloud-based environments.

Customers can be confident when selecting applications that have achieved an Oracle Exastack Ready status because they are supported and Ready to run on the <u>latest major release</u> of component products including Oracle Database, Oracle WebLogic Server, Oracle Business Intelligence Foundation Suite, Oracle Solaris, Oracle Linux or Oracle VM.

The Oracle Exastack Ready Competitive Edge

OPN members with Oracle Exastack Ready applications differentiate themselves from competitors by delivering performance, scalability and reliability to their customers.

Oracle Exastack Ready Partners can leverage new features and functionality based on the latest components of Oracle Exadata products and drive innovation by using a complete, integrated and cloud-ready infrastructure. Additionally, they can display the corresponding logos to show their customers that their applications are supported and Ready to run with the related Oracle engineered systems.





RESOURCES

- What Partners Are Saying about Achieving Oracle Exastack Optimized
- Learn how Partners benefit from the new OPN Exastack Lab
- Exastack Program

GET EXASTACK READY

- Review Eligibility Criteria
- · See the full list of Benefits

Apply for Ready

CONTACT US

- Contact a Partner Expert
- · Email Oracle Exastack

Oracle Exastack Ready Benefits

Oracle Exastack Ready provides OPN members with competitive differentiation through access to product-specific logos and related promotional opportunities. Qualifying OPN members receive additional benefits, including:

- Formal recognition from Oracle and brand awareness for applications with product relevant logos.
- Opportunity to differentiate and promote their applications through partner-issued press release and collateral announcing their attainment of the related Oracle Exastack Ready status.
- Opportunity to promote their applications through partner created <u>Oracle Exastack</u> Ready Data Sheet and/or Oracle Exastack Ready Press Release Template.
- Preferred search listing in the <u>OPN Solutions Catalog</u> (including advanced search capability for sorting / filtering for Oracle Exastack Ready).
- Each Oracle Exastack Ready status may be counted toward attaining Platinum level OPN membership. View OPN Details by Membership Level.

OPN members who achieve an Oracle Exadata Ready, Oracle Exalogic Ready, Oracle Exalytics Ready, Oracle SuperCluster Ready, Oracle Database Appliance Ready, Oracle Big Database Appliance Ready or Oracle Private Cloud Appliance Ready status receive additional benefits such as:

- High visibility with Customers and Oracle Field Sales Organization
- · Highlighted on OPN Solutions Catalog
- Supporting quote from Oracle Executive for partner-issued press release
- Formal recognition from Oracle and brand awareness for applications with product relevant logo
- Opportunity to differentiate and promote their applications with an Oracle branded data sheet

View full list of benefits.

Eligibility Criteria

- Must be an OPN member at the Gold level or higher.
- Your PRM Administrator must complete the <u>Oracle Exastack Ready online</u> <u>application</u> for software applications.

View the full list of Eligibility Criteria.

Take Advantage of Partner Enablement Resources

- Get direct access to Oracle technical resources and Oracle Exastack Lab environments for tuning and optimization of applications on Oracle Exadata Database Machine, Oracle Exalogic Elastic Cloud, Oracle Exalytics In-Memory Machine, Oracle SuperCluster, Oracle Database Appliance, Oracle Big Data Appliance and Oracle Private Cloud Appliance.
- Take ISV-tailored Boot Camp and Guided Learning Path (GLPs) classes to further your knowledge of Oracle Exastack offerings.

Learn more about Oracle Exastack lab and Partner Enablement Resources.

