



FOR IMMEDIATE RELEASE

Oracle Financial Services Software Reports Q1 Fiscal Year 2016 Net Income of Rs. 329 Crore up 43% Quarter-over-Quarter Revenue for the Quarter at Rs. 1,057 Crore up 11% Quarter-over-Quarter

Mumbai, India, August 6, 2015: Oracle Financial Services Software Limited (Reuters: ORCL.BO and ORCL.NS), a majority owned subsidiary of Oracle, today announced Indian GAAP results for the quarter ended June 30, 2015. Net income was Rs. 329 Crore, up 43% compared to the quarter ended March 31, 2015 and down 17% compared to the quarter ended June 30, 2014. Consolidated revenue for the quarter was Rs. 1,057 Crore, up 11% compared to the quarter ended March 31, 2015 and down 2% over the quarter ended June 30, 2014. The operating income for the quarter was Rs. 415 Crore, up 18% compared to quarter ended March 31, 2015 and down 11% over the quarter ended June 30, 2014.

The products business posted revenue of Rs. 885 Crore and operating margins of 51%, while the services business posted revenue of Rs. 144 Crore and operating margins of 14%.

Chet Kamat, managing director and chief executive officer for Oracle Financial Services Software, said, “We maintained a strong winning momentum to sign deals across all our product lines across the globe. For the quarter ended June 2015, we signed new licenses of US\$ 25 million. Our product capability offers customers multiple deployment choices thereby giving them the competitive edge.”

Makarand Padalkar, chief financial officer for Oracle Financial Services Software, said, “We are happy to report another good performance. Our margins are demonstrative of the high value that our solutions deliver.”

Business Highlights

- The Company signed new license deals amounting to US\$ 25 million in the quarter.
- New customers signed are deploying the applications for their business operations in over 30 countries across all the regions.
- 10 customers went live on Oracle software for their operations during the quarter.
- Oracle FLEXCUBE will be deployed by AgriBank, a licensed credit institution and regulated by the Malta Financial Services Authority (MFSA) that offers savings products and lends to UK agriculture.
- Corporation Bank, a premier public sector bank with a pan India presence has selected Oracle Financial Services Analytical Applications for enterprise performance management to address funds transfer pricing, asset liability management, liquidity risk management and multi-dimensional profitability. The bank is also deploying anti-money laundering to help meet regulatory compliance requirements as it continues on a high growth trajectory.

- Fincomun Mexico has selected Oracle FLEXCUBE to replace its existing core banking platform, to help improve product time-to-market and overall operational efficiencies.
- Weihai City Commercial Bank Co., Ltd., providing banking services to personal and business customers with its 60 branches primarily in China offers savings deposits; consumer and business loans, and guarantees; bank cards; and personal finance, payment and settlement, and trade finance services has selected Oracle Financial Services Analytical Applications in order to gain customer insights and to help meet regulatory requirements.
- Bank of Ningxia Co. Ltd, offering traditional and online banking services, has selected Oracle Financial Services Analytical Applications to support its overall operations in China.
- China Orient Asset Management Corporation, delivering asset management, insurance, securities, trust, leasing, investment and overseas financial services with RMB 230 billion, has selected Oracle Financial Services Analytical Applications to help improve risk management and gain a more consistent and accurate view of its performance.
- GF Securities, a global 2000 financial institution and top 3 Chinese securities company with 207 securities broking branches nationwide, has selected Oracle Financial Services Analytical Applications to support its regulatory compliance and risk management.
- An American full-service bank headquartered in New York City selected Oracle Financial Services Analytical Applications to provide greater insight for its business operations.
- Leading Moscow head quartered bank with international presence and multi-million customers outside Russia, selected Oracle Financial Crime and Compliance application for its global operations and address compliance across multiple jurisdictions.
- One of the largest lender banks operating in the Emirate of Abu Dhabi has selected Oracle Financial Services Analytical Applications for its global operations.
- A fast growing Egyptian bank that delivers tailor made financial products and services is expanding its reach and has selected Oracle FLEXCUBE to provide a foundation for growth as it expands operations in the Egyptian Banking Sector.
- A bank in Mongolia has selected Oracle FLEXCUBE to provide a comprehensive range of banking services while setting new standards in the Mongolian financial market.
- A Fortune 500 diversified financial services group of companies offering banking, investing, and insurance to 10 million people has selected Oracle Financial Services Analytical Applications to support data-driven decisions and more efficient operations in the United States of America.

ORACLE FINANCIAL SERVICES SOFTWARE GROUP

**Q1 FY 2015-16 : FINANCIAL RESULTS
CONSOLIDATED STATEMENTS OF OPERATIONS
(In INR Millions, except per share data)**

Particulars	Three Months Ended				% Increase (Decrease)
	Jun 30, 2015	% of Revenues	Jun 30, 2014	% of Revenues	
REVENUES					
Products	8,847	84%	8,953	83%	(1%)
Services	1,440	13%	1,543	14%	(7%)
BPO - Services	279	3%	234	2%	19%
Total Revenues	10,566	100%	10,730	100%	(2%)
SEGMENT RESULTS					
Products	4,488	51%	4,471	50%	0%
Services	209	14%	369	24%	(43%)
BPO - Services	(325)	-116%	51	22%	(731%)
Total	4,372	41%	4,891	46%	(11%)
Unallocable expenses	(219)	(2%)	(223)	(2%)	(2%)
OPERATING INCOME	4,153	39%	4,668	44%	(11%)
Interest and other income, net	946	9%	1,504	14%	(37%)
INCOME BEFORE PROVISION OF TAXES	5,099	47%	6,172	59%	(17%)
Provision for taxes	1,806	17%	2,228	21%	(19%)
NET INCOME	3,293	31%	3,944	37%	(17%)
Earnings per share of Rs 5/- each (in Rs)					
Basic	38.92		46.87		(17%)
Diluted	38.71		46.71		(17%)

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Particulars	Three Months Ended				% Increase (Decrease)
	Jun 30, 2015	% of Revenues	Mar 31, 2015	% of Revenues	
REVENUES					
Products	8,847	84%	7,755	82%	14%
Services	1,440	13%	1,470	15%	(2%)
BPO - Services	279	3%	273	3%	2%
Total Revenues	10,566	100%	9,498	100%	11%
SEGMENT RESULTS					
Products	4,488	51%	3,606	46%	24%
Services	209	14%	185	13%	13%
BPO - Services	(325)	-116%	100	37%	(425%)
Total	4,372	41%	3,891	41%	12%
Unallocable expenses	(219)	(2%)	(363)	(4%)	(40%)
OPERATING INCOME	4,153	39%	3,528	37%	18%
Interest and other income, net	946	9%	37	0%	2,428%
INCOME BEFORE PROVISION OF TAXES	5,099	48%	3,565	38%	43%
Provision for taxes	1,806	17%	1,261	13%	43%
NET INCOME	3,293	31%	2,304	24%	43%
Earnings per share of Rs 5/- each (in Rs)					
Basic	38.92		27.23		43%
Diluted	38.71		27.14		43%

Oracle Financial Services Software Limited
Q1 FY 2015-16 Financial Results
SUPPLEMENTAL OPERATING MATRICES

	Financial Year 2014-15					Financial Year 2015-16				
	Q1	Q2	Q3	Q4	Full Year	Q1	Q2	Q3	Q4	Full Year
Segmental Revenue (INR Mn)										
Product Business	8,953	7,561	7,546	7,755	31,815	8,847				
Services Business	1,542	1,683	1,497	1,470	6,192	1,440				
BPO Business	234	201	334	273	1,042	279				
Total	10,729	9,445	9,377	9,498	39,049	10,566				
Geographic Revenues										
Products Business										
NAMER	26%	30%	28%	26%	28%	31%				
JAPAC	37%	35%	36%	33%	35%	33%				
EMEA	37%	36%	36%	40%	37%	36%				
Services Business										
NAMER	60%	54%	59%	69%	61%	71%				
JAPAC	13%	17%	14%	8%	13%	10%				
EMEA	27%	29%	28%	23%	26%	19%				
Total Company										
NAMER	32%	34%	34%	34%	34%	37%				
JAPAC	33%	31%	32%	29%	31%	29%				
EMEA	36%	34%	34%	37%	35%	33%				
Revenue Analysis by Type										
Product Revenues										
License Fees	20%	7%	13%	16%	15%	18%				
Professional Services	54%	62%	57%	57%	57%	56%				
Maintenance	26%	31%	30%	27%	29%	26%				
Services Revenues										
Fixed Price	25%	22%	21%	22%	23%	21%				
Time & Material Basis	75%	78%	79%	78%	77%	79%				
On-site	36%	48%	37%	39%	40%	37%				
Off-shore	64%	52%	63%	61%	60%	63%				
Customer Concentration										
Product Customers										
Top Customer	13%	16%	13%	15%	14%	12%				
Top 5 Customers	33%	34%	32%	33%	32%	32%				
Top 10 Customers	43%	41%	40%	43%	39%	41%				
Services Customers										
Top Customer	11%	13%	13%	12%	12%	16%				
Top 5 Customers	43%	42%	47%	45%	43%	50%				
Top 10 Customers	67%	68%	70%	70%	67%	73%				
Total Company										
Top Customer	11%	12%	10%	12%	11%	10%				
Top 5 Customers	30%	31%	30%	30%	29%	30%				
Top 10 Customers	39%	39%	38%	41%	37%	38%				
Trade Receivables										
0-180 days	94%	98%	96%	96%	96%	93%				
More than 180 days	6%	2%	4%	4%	4%	7%				
DSO (Days)	39	68	63	51	51	46				
Attrition Rate (TTM)										
	23%	24%	23%	22%	22%	22%				
Staff Data *										
Products Business	5,794	5,947	6,072	6,072	6,072	6,065				
Services Business	2,121	2,036	1,998	1,925	1,925	1,821				
BPO Business	670	701	705	676	676	667				
Corporate	269	264	257	255	255	242				
Total	8,854	8,948	9,032	8,928	8,928	8,795				

About Oracle Financial Services Software Limited

Oracle Financial Services Software Limited (referred to as "Oracle Financial Services Software") (Reuters: ORCL.BO & ORCL.NS) is a world leader in providing products and services to the financial services industry and is a majority owned subsidiary of Oracle Corporation. Oracle Corporation [NASDAQ: ORCL] is the world's most complete, open and integrated business software and hardware systems company. For more information, visit www.oracle.com/financialservices.

About Oracle

Oracle offers a comprehensive and fully integrated stack of cloud applications and platform services. For more information about Oracle (NYSE:ORCL), visit oracle.com.

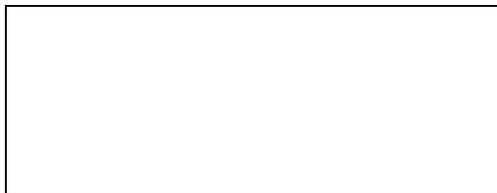
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“Safe Harbor” Statement: Statements in this press release relating to Oracle Financial Services Software Limited future plans and prospects are "forward-looking statements" and are subject to material risks and uncertainties. Many factors could affect our current expectations and our actual results, and could cause actual results to differ materially. All information set forth in this release is current as of August 6, 2014. Oracle Financial Services Software Limited undertakes no duty to update any statement in light of new information or future events.

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